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ULMER EQUIPMENT CO.

Mead O'Brien Press Release

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Mead O'Brien Acquires Ulmer Equipment Company bolstering position in the Water Industry

Mead O'Brien, Inc. headquartered in North Kansas City, MO is pleased to announce the acquisition of the operations and substantial assets of Ulmer Equipment Company, Inc. of Fenton, MO. The acquisition expands Mead O'Brien's offering in valves and related equipment to the Water and Wastewater industry sector in the Midwest region. Mead O'Brien President Ron Morrison said, "Our company has collaborated with the Ulmer family and President John Moore for many years and we are committed to providing uninterrupted service and strong representation in the Mead O'Brien tradition for quality manufacturers in the Ulmer portfolio". Ulmer Equipment Company is a manufacturer's representative and distributor of AWWA and industrial valves and accessories. Established by Blaine Ulmer in 1956, the company grew in both size and reputation in the states of Kansas, Missouri, and Illinois. John Moore stated, "Starting a new chapter now as part of Mead O'Brien is the best outcome for our company and employees as we now have a much more complete product offering for the industry and the ability to competitively automate and provide field service for the products we represent". Moore will participate in the transition as operations and employees will be moved to the Mead O'Brien St. Louis office, warehouse, and service center.

About Mead O'Brien

Mead O'Brien is a midwestern regional manufacturer's representative and distributor headquartered in North Kansas City MO with branches and warehouses in St. Louis, MO; Calvert City, KY; and Tulsa, OK. Sister companies include H*E Engineered Equipment Co., J&M Engineered Products Inc., and Pinnacle Controls LLC. We approach our customers in the process, power, pipeline, HVAC, and the critical infrastructure industries as application specialists in:

- Valves, valve automation and control
- Steam and hot water products and systems
- Instrumentation and controls

Mead O'Brien supports customers with Application & Engineered design consulting, Surveys & Assessments, Field Service, and In-house Assembly & Repair. The extensive product and application knowledge possessed by our sales experts are projected into all or parts of ten states in the Midwest including Missouri, Kansas, Nebraska, Iowa, Oklahoma, Arkansas, Southern Illinois, Southwest Indiana, Western Kentucky, and the Texas Panhandle.